

**Deltek**

**CUSTOMER SPOTLIGHT:** Context Architects

Proving ROI from Deployment  
of Project Information  
Management Software



# Proving ROI from Deployment of Project Information Management Software

We understand that achieving return on investment (ROI) from every software investment is critical for firms of all sizes. At Deltek we are committed to ensuring that our software delivers efficiencies and cost savings to every corner of your business so you can realise tangible results.

## Independent industry analyst Nucleus\* reports:

- Deltek customers typically reduced costs by a range of 20 to 24 percent with some customers experiencing greater savings.
- Deltek solutions enabled companies to increase staff productivity by eight to ten percent
- Deltek customers achieve an increase in profitability of at least two percent and sometimes as great as 20 percent.

*\*Nucleus Research, Nov 2015*

For every firm who has made the decision to review their internal infrastructure and purchase enterprise software to improve their project, information and financial management processes, deciding the key business metrics to measure and improve is critical. ROI can only be achieved when clear benchmarks are in place from the outset.

The following case study outlines the ROI achievement of one 70 employee architecture firm who have deployed Deltek Project Information Management. Please use this as inspiration to define your own critical metrics and path to measuring ROI.



# Context Architects, New Zealand

Challenges Context Architects sought to overcome:



Siloed  
information



Unscalable  
processes



Version control of  
designs and critical  
documentation



Better team  
collaboration



Financial efficiency to get  
invoices out the door to  
improve DSO

**context**  
/ Architects

**Company:** Context Architects » **Headquarters:** Auckland, New Zealand

**Industry:** Technology » **Products & Services:** Architecture & Planning

**Employees:** 70 » **Founded:** 2004

[www.contextarchitects.com](http://www.contextarchitects.com)

# ROI Study

Over the course of one year, Context Architects measured the following process improvements from their deployment of Deltek Project Information Management, and the associated time savings as a measure of ROI.



**Total Savings =  
>700 days.**

*This formerly dead administration time is now being utilised in new ways to deliver greater value to the practice.*



## Finance Team Savings

- **1 day** per month saved on print distributions = **12 days** saved per year
- **15mins** per invoice (av. 80 per month) = **30 days** saved per year
- **2 hours** per day saved on data entry = **62.5 days** saved per year
- Finance headcount remained at 3, despite 50% growth in other staff in 3 years



## Project Management Savings

- **30min** per project set up
- **2 hours** in Drawing Register creation = **53 days** saved per year



## Design Team Savings

- **5mins** per scan
- **30min** saved per day from using templates
- **40mins** saved per drawing register update (av. 30 issues per projects) = **530 days** saved per year



## Management Savings

- **4 hours** on Recovery spreadsheet (4 hours x 3 Principals x 12 months) = **19 days** saved per year
- **5 hours** saved per month on Resourcing = **24 days** saved per year





“Since we’ve implemented Deltek Project information Management all of our accounting and utilisation functions work together. We are now completely transparent with our staff and clients, which drives efficiencies and quantifiable ROI.”

— DIRECTOR, CONTEXT ARCHITECTS






## Save Time and Money with Deltek Project Information Management

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- Spend less time organising and more time executing projects
- Consolidate hundreds of files across all departments in one place
- Proactively manage emails to improve productivity
- Quickly find critical files and documents
- Improve collaboration and efficiency with streamlined file sharing internally and externally
- Secure your project files and intellectual property
- Streamline project accounting, time and expense, invoice processing, and reporting



Drive internal efficiencies to save time and money by accessing critical information in one central location with Deltek Project Information Management.

[Learn More at deltek.com](https://deltek.com) »



# Deltek<sup>®</sup>

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