

LEADER IN PERIMETER SECURITY AND VEHICULAR ACCESS CONTROL PROCEDURES

Capability
Statement



BOLLARDS



HIGH
SECURITY



BICYCLE
PARKING



TURNSTILES



GATES



FENCING

LEDA

AUSTRALIA



David Matthews Chairman

INTRODUCTION

Leda manufactures a range of several hundreds products extensively in Australia. We serve our customers though multiple sales offices across Australia.

Leda Security Products Pty Ltd (Leda) is a wholly owned subsidiary of Leda Trading Pty Ltd, with its head office located at Tuggerah on the NSW Central Coast.

From design, to fabrication and maintenance of automation equipment, our people at Leda will always endeavour to install products to meet your requirements far beyond the twelve month warranty period.

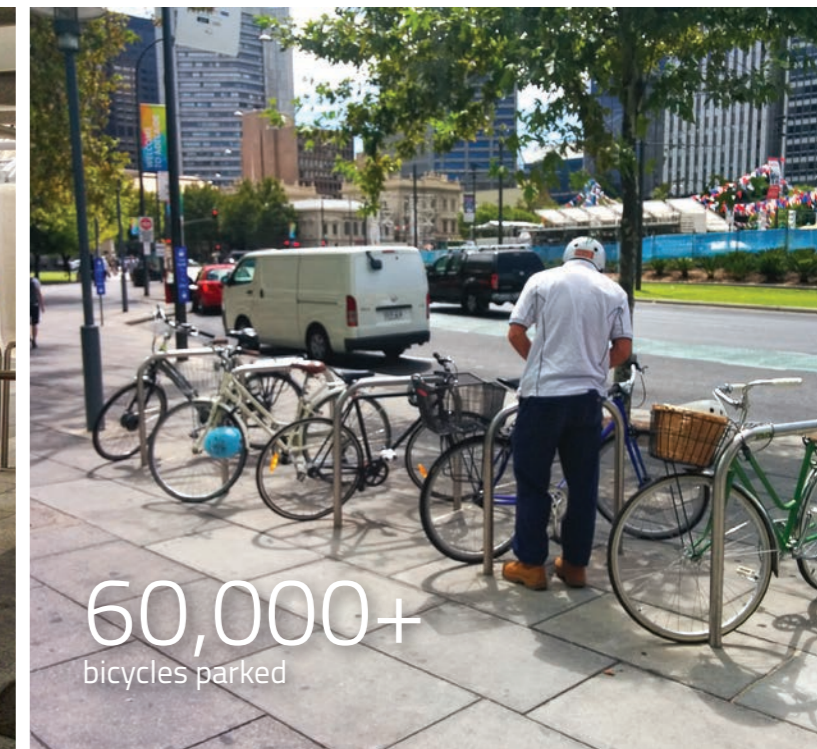
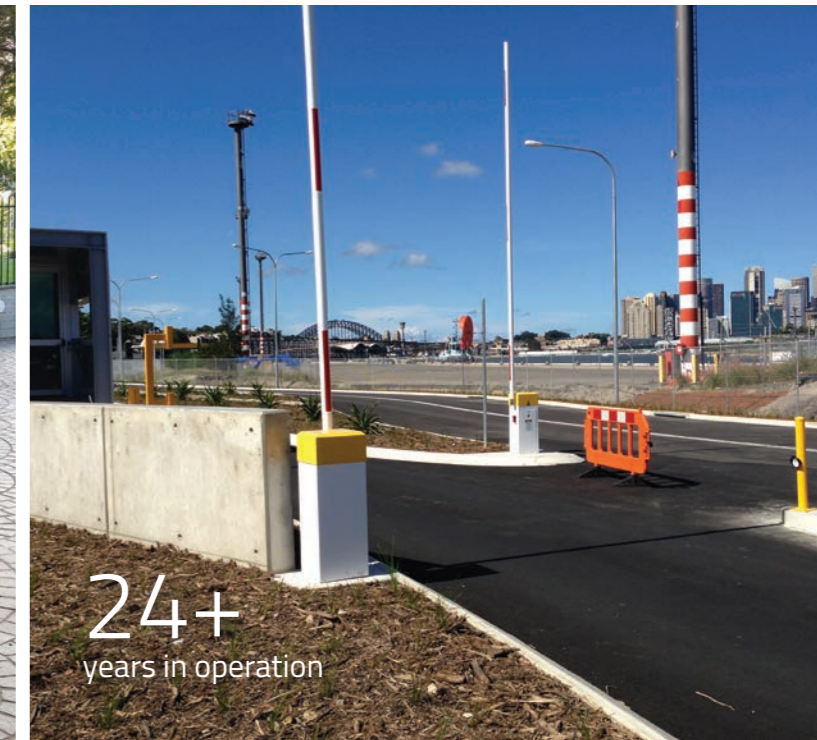
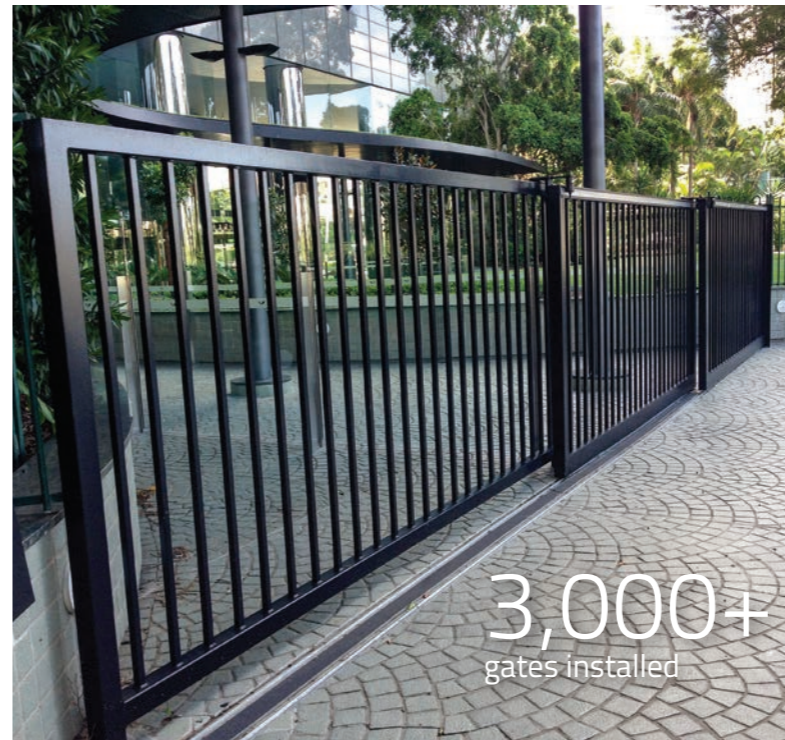
Leda's mission statement includes a commitment to both 'product' and 'service' as they have been the key to our 20+ years in business and will remain the key to our future.

In keeping with our service commitment, if at anytime I can assist, please ask for me personally or email me directly to david.m@ledasecurity.com.au

Our team believes in the products we install and stands behind them.

Yours faithfully

David Matthews | Chairman



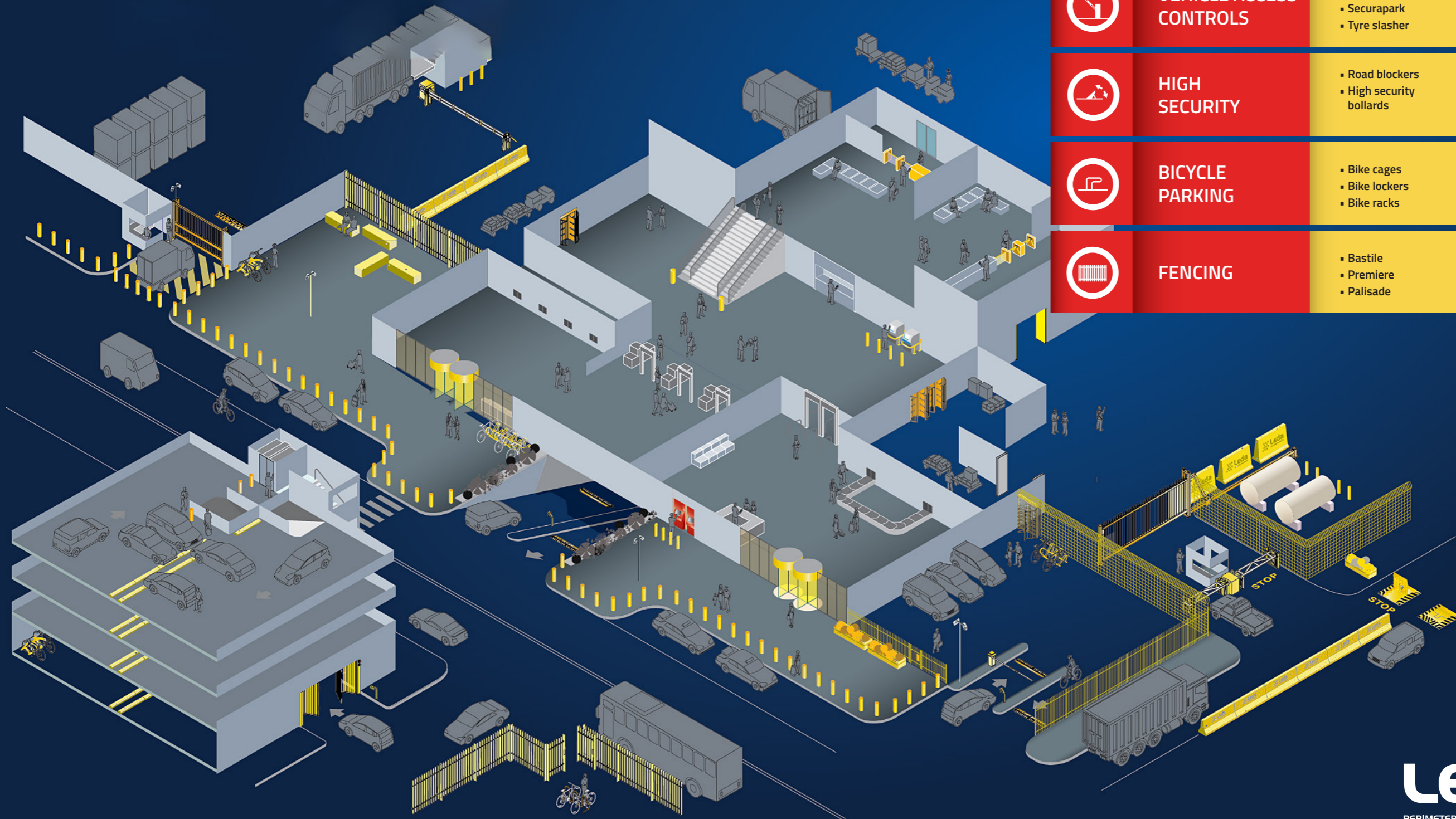









SHARING OUR POTENTIAL



THE LEDA CUSTOMER EXPERIENCE IS END-TO-END

Leaders in perimeter security and vehicular access control products



| | | |
|---|--------------------------------|--|
|  | BOLLARDS | <ul style="list-style-type: none"> ▪ Designer bollards ▪ Industrial bollards ▪ Lighting bollards ▪ Securapost ▪ Retractable bollards |
|  | GATES | <ul style="list-style-type: none"> ▪ Bifold gates ▪ Sliding gates ▪ Swing gates |
|  | TURNSTILES | <ul style="list-style-type: none"> ▪ Half height turnstiles and barriers ▪ Full Height turnstile ▪ Pedestrian door automation ▪ Pedestrian gates ▪ High security turnstiles |
|  | VEHICLE ACCESS CONTROLS | <ul style="list-style-type: none"> ▪ Boom gates ▪ Securapark ▪ Tyre slasher ▪ Speed humps ▪ Automated chain gates |
|  | HIGH SECURITY | <ul style="list-style-type: none"> ▪ Road blockers ▪ High security bollards ▪ Anti terrorism equipment ▪ Hostile vehicle mitigation (HVM) |
|  | BICYCLE PARKING | <ul style="list-style-type: none"> ▪ Bike cages ▪ Bike lockers ▪ Bike racks ▪ Bike rails ▪ Compact bike rack ▪ Repair stations |
|  | FENCING | <ul style="list-style-type: none"> ▪ Bastile ▪ Premiere ▪ Palisade ▪ Securamesh anti climb ▪ Concrete barriers |



CAPACITY

Leda has repeatedly proven its capacity to meet the needs of an extensive range of clients including; federal, state and local governments, major utility organisations, large corporations, engineering and property service corporations, mine sites and many more.

References are available on request.

Leda has an annual turnover of approximately \$17M and has demonstrated capacity, with many completed large projects in excess of two million dollars.

GROWTH

From humble beginnings in 1995 Leda has grown to 85 full time staff across NSW, VIC, QLD, WA and SA with hundreds of products, with 4 product pillars.

In each range, Leda is a market leader.



PERIMETER SECURITY EXPERTS

Our core competencies are in the manufacture and installation of bollards, gates, bicycle parking and loading bay area's. As a result of our work in anti ram raid bollards Leda is also one of the few companies in Australia experienced in the provision of impact tested equipment for hostile vehicle mitigation, a common requirement for high security and government sites.





STRUCTURE

Leda Security Products Pty Ltd (Leda) is a wholly owned subsidiary of Leda Trading Pty Ltd. Our head office and primary manufacturing facility is located north of Sydney at Tuggerah on the NSW Central Coast.



LEDA

PRODUCT RANGE

The current Leda range centres on 4 core product areas:

1. Securapost®

- Security Bollards
- Architectural Bollards
- Industrial Bollards
- Retractable Bollards
- Lighting Bollards

 **SecuraPost**

2. Securagate®

- Gates
- Turnstiles
- Boom gates
- Fencing
- Road blockers, Barriers and Tyre spikes

 **SecuraGate**

3. Securabike®

- Bicycle racks
- Bicycle lockers
- Bicycle rails
- Bicycle cages
- Bicycle shelters
- Bicycle repair station

 **SecuraBike**

4. Industrial Doors

- Dock Levellers
- Panel Lift Doors
- Large Bi-fold Doors

 **SecuraDoor**

5. Protection of Public Spaces

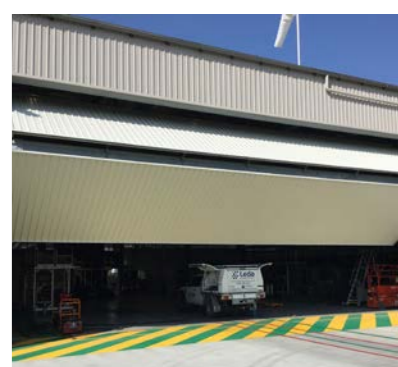
- Concrete Bollards
- Engineered Street Furniture
- Certified Products

 **SecurAccess**

Securacare

Service and maintenance programs

 **SecuraCare**

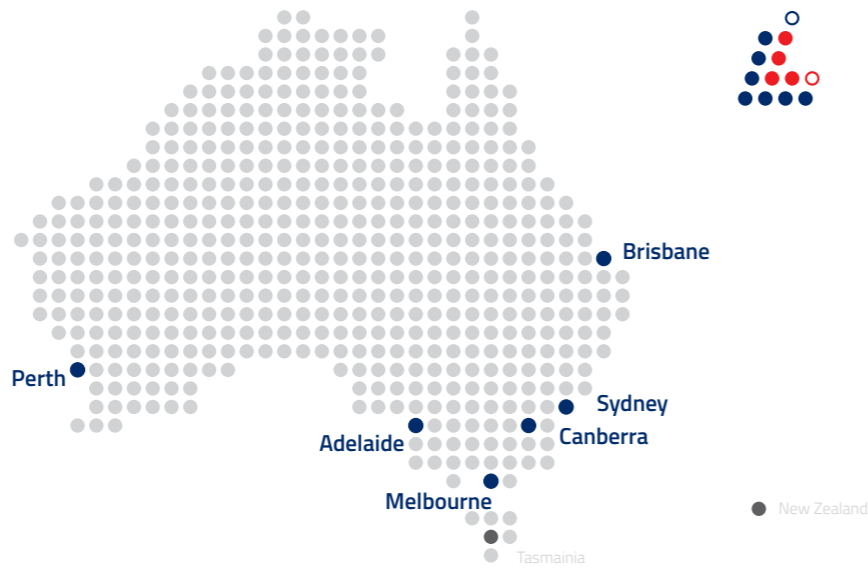




LEDA SALES IN AUSTRALIA

Leda sales are based in Sydney, Canberra, Melbourne, Brisbane, Perth and Adelaide.

Certified Distributors also service Tasmania, Northern Queensland and New Zealand.



CUSTOMERS

Our major market segments include:

- Architectural
- Building & Construction
- Councils (Local Government)
- State & Federal Government Dept's and Utilities
- Commercial and Industrial markets
- Tertiary Education
- Security Resellers Factories
- Warehousing
- Motor Vehicle Industry
- Clubs & Recreation
- Property Managers
- Shopping Centers
- Hospitals
- Public events & open spaces



OPERATIONS



Our Tuggerah factory is 2170 m² (130 m² office and 2040 m² of factory).

Visits are welcome, by arrangement.

OFFICES

New South Wales

8/185 Briens Road,
Northmead, NSW 2152
Tel: (02) 8413 3410

Victoria

2/89 Enterprise Way
Sunshine West VIC 3020
Tel: (03) 8399 8150

Western Australia

1/27 Century Road
Malaga WA 6090
Tel: (08) 6430 1670

Queensland

2/387 Lytton Road
Morningside, QLD 4170
Tel: (07) 3613 8270

South Australia

1/5 Tooronga Ave
Edwardstown, SA 5039
Tel: (08) 8374 3266

Head Office Australia

NSW - Tuggerah
18 Reliance Drive,
Tuggerah NSW 2259
PO Box 5196
Chittaway Bay 2261
Tel: (02) 8413 3430

China

Leda Security Products
(Ningbo) Co. Ltd
No. 26 JuYing Road,
MinCheng Industrial Park,
Jiangkou, Fenghua, Ningbo,
P.R. China 315504
Tel: +86 574 8856 8111

Email:

sales@ledasecurity.com.au

Web:

ledasecurity.com.au
securabike.com.au

Social Media:

[instagram.com/ledasecurity](https://www.instagram.com/ledasecurity)
[facebook.com/LedaSecurabike](https://www.facebook.com/LedaSecurabike)
twitter.com/Securabike_Leda





GENERAL COMPANY INFORMATION

RESOURCES AND CAPABILITY

Leda National turnover is approx, \$1.4M per month (\$17M per annum). The size of any individual project must be considered within this context.

| | |
|--------------------|---|
| Company Name: | Leda Security Products Pty Ltd |
| ACN: | 067 258 235 |
| ABN: | 23 067 258 235 |
| Registered Office: | 18 Reliance Drive, Tuggerah NSW 2259 |
| Director: | Mr. David R Matthews |

CLIENT REFERENCES

| | Reference 1 | Reference 2 | Reference 3 |
|-----------------|---------------------------|---|---|
| Industry | Government | Stadium | Stadium |
| Project name | Supreme Court | Adelaide Oval | Perth Stadium |
| Product type | PAS rated Bollards, Gates | PAS rated Bollards, Fixed Bollards, Gates | PAS rated Bollards, Engineered Retractable Bollards |
| Approx value | \$1,400,000.00 | \$1,300,000.00 | \$1,250,000.00 |
| Completion date | 2018 | 2018 | 2017 |

INSURANCE (Type)

| | Workers Comp | Public Liability | Professional Indemnity | Contractors insurance |
|----------|---|------------------|---|-----------------------|
| Status | current | current | current | Not applicable |
| Policy # | 113517201 | 18A361077PLB | P-P5/0/66656/17/I-9 | |
| Insurer | icare Workers Insurance | QBE Australia | Dual Australia | |
| Amount | \$3,220,000.00 | \$50,000,000.00 | \$4,000,000.00 any one claim. | |
| Expiry | 01/07/18 | 30/09/18 | 30/09/18 | |
| Rate | 4.426% | | | |
| Category | Fabricated Metal Products - Manufacturing | | Civil Engineering Drafts person Mechanical Engineering Security Advice | |
| Discount | 13.83% | | | |

Copies of policies available on request



PLANT AND EQUIPMENT

- All plant and equipment is kept on our asset register
- Testing and tagging reviews are as required under state laws in each state. Records are centrally maintained for all staff to freely access.
- Training is provided and recorded for all staff.
- Risk assessments can be initiated by any staff member.

Training is provided and recorded for all staff

STAFF MAKE UP

| | |
|----------------------|-----------|
| Management | 6 |
| Sales | 17 |
| Admin | 11 |
| Design & Engineering | 5 |
| Manufacturing | 45 |
| Install | 10 |
| Total | 94 |

KEY NATIONAL STAFF

| | |
|-----------------|--------------------------------|
| Sandy Capannolo | CEO |
| Chris Parker | CFO |
| Stewart Miller | National High Security Manager |
| Steve Gerasklis | Group Production Manager |
| Steve Holder | Design Manager |
| Peter Shaw | NSW State Manager |
| Sandy Capannolo | VIC & TAS State Manager |
| Luke Newick | WA State Manager |
| Donna Turner | QLD State Manager |
| Tony Hudson | SA State Manager |

RECRUITMENT POLICIES

- As part of our due diligence for recruitment Leda will check references, qualifications and licences.
- Pre-employment medicals or drug / alcohol testing is not conducted. It is a condition of employment that this is a possible request of staff.
- Leda is committed to Equal Opportunity and ensuring equality, treating everyone with respect and promoting diversity in the workplace. LEDA provides the same opportunities for hiring, advancement and benefits to everyone without discriminating.
- All new employee's are safety inducted.
- Training requirements are documented and as completed, recorded for future reference.

APPRENTICES

Leda currently has 3 staff undertaking apprenticeships and is an active promoter of these programs.

SUPERANNUATION

All staff superannuation payments are kept current. Evidence is available on request.

REDUNDANCY FUNDS

Leda contribute to redundancy funds in Victoria only.



INDUSTRIAL RELATIONS

DEEWR COMPLIANCE

Leda is compliant with the National Code of Practice for the Construction Industry and the Australian Government Implementation Guidelines. A compliance letter is available on request.

AWARDS

Leda's staff fall under the following 3 Modern awards:

- 1 **The Manufacturing and Associated Industries and Occupations Award 2010**
Applies to all labourers, boilermakers, electricians and supervisors for factory and onsite works.
- 2 **The Clerks Private Sector Award 2010**
Administration staff.
- 3 **The Commercial Sales Award 2010**
External sales people.

DISPUTES HISTORY

Leda have had zero disputes and zero time lost to industrial disputes to date.

SITE ALLOWANCES

Additional site allowances are catered to for all projects where these conditions are available prior to Leda quotations being submitted. The internal process for ensuring payments is that contractual arrangements are sent through to our accounts and payroll department to ensure compliance for specific site works.



WHS MANAGEMENT

All Leda staff are inducted for safety.

- A copy of our WHS guidelines are available on request. This includes our return to work program.
- Leda do prepare site specific safety documentation.
- Leda's WHS policies are not 3rd party certified.
- All staff have WHS meetings every 90 days.
- Tool box meetings are every 2 weeks.
- First aid currency is recorded for each Leda location.
- Records for all WHS are maintained on the company intranet for all time lost and near misses which all staff can access.

| Year | 2017 | 2016 | 2015 | 2014 | 2013 |
|--|---------|---------|---------|---------|---------|
| Number of Lost Time Injuries | 5 | 10 | 1 | 5 | 5 |
| Number of treatment cases | 2 | 9 | 4 | 7 | 5 |
| Permanent Disability or Fatality (if any, attach details to this questionnaire). | 0 | 0 | 0 | 0 | 0 |
| Total recordable frequency (hours) | 144 | 669 | 1262 | 243 | 322 |
| Number of worked man hours | 148,063 | 135,776 | 140,691 | 154,381 | 146,656 |
| % time lost hrs of total hrs | 0.30% | 0.49% | 0.90% | 0.16% | 0.22% |
| Workcover | | | | | |
| Prosecutions or fines | 0 | 0 | 0 | 0 | 0 |
| Improvement notices | 0 | 0 | 0 | 8 | 0 |
| Prohibition notices | 0 | 0 | 0 | 0 | 0 |



ENVIRONMENTAL MANAGEMENT

- Leda has a documented Environmental plan which is part of staff inductions.
- Environmental issues are reviewed every 90 days by all staff as part of Leda's OHS meetings.
- Leda's Environmental Management plan is not 3rd party certified.
- Leda does prepare site specific environmental plans.
- Leda has no warnings, breaches, fines or prosecutions for any environmental matter.

QUALITY MANAGEMENT SYSTEM

- Leda has a documented Quality Management plan.
- Leda's Quality Management plan is not 3rd party certified.
- Leda does prepare site specific environmental plans.
- Copies of our Quality Management Plan is available on request.



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Head Office & Manufacturing

Offshore Manufacturing

NSW - Tuggerah
 18 Reliance Drive
 Tuggerah NSW 2259
 PO Box 5196
 Chittaway Bay 2261
 Tel: (02) 8413 3430

Ningbo - China
 26 JuYing Road
 MinCheng Industrial Park
 Jiangkou Fenghua
 Ningbo, P.R. China 315504
 Tel: (+86) 574 8856 8111

follow us in



SALES

Email: sales@ledasecurity.com.au

New South Wales

8/185 Briens Road,
 Northmead, NSW 2152
 Tel: (02) 8413 3410

Queensland

2/387 Lytton Road
 Morningside, QLD 4170
 Tel: (07) 3613 8270

Victoria

2/89 Enterprise Way
 Sunshine West VIC 3020
 Tel: (03) 8399 8150

South Australia

1/5 Tooronga Ave
 Edwardstown, SA 5039
 Tel: (08) 8374 3266

Western Australia

1/27 Century Road
 Malaga WA 6090
 Tel: (08) 6430 1670